

Message Text

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PAGE 01 KINSHA 01715 281212Z

ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-08 /017 W

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R 281135Z FEB 77

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 1990

UNCLAS KINSHASA 1715

E.O. 11652: N/A

TAGS: BEXP, CG

SUBJECT: REGIONAL SEMINARS FOR FSL COMMERCIAL SPECIALISTS

REF: STATE 41576

1. KINSHASA WISHES TO NOMINATE THE FOUR FSL'S NAMED BELOW IN ORDER OF PRIORITY. SINCE THEY COMPRISE ENTIRE KINSHASA FSL COMMERICAL STAFF, SUGGEST TWO FOR SEMINAR AT ABIDJAN AND TWO FOR SEMINAR AT NAIROBI.

2. SAMBA KIAMONA FSL-12
MASSILA KWA NKAZI FSL-11
BANZADIO KOMY MAMBU FSL-8
BONGOLA WA BILAPO FSL-11

3. AGENDA SUGGESTIONS: (A) FOCUS AND MAINTENANCE OF WTI CARD FILES. NO TELEPHONE DIRECTORIES OR TRADE ORGANIZATIONS LISTS ARE PUBLISHED IN ZAIRE. EXCEPT FOR AN INFREQUENTLY PUBLISHED LIST OF MEMBERS OF THE ZAIRIAN CHAMBER OF COMMERCE, EMBASSY MUST COMPILE ITS OWN DIRECTORY TO BUSINESSES IN ZAIRE BASED ON OUR WTI. BECAUSE OF A RECENT NATION-WIDE RESHUFFLING OF OWNERSHIPS, WE ARE NOW ENGAGED IN REBUILDING OUR FILE ALMOST FROM SCRATCH. IT WOULD BE HELPFUL IF SEMINARS COULD ADDRESS METHODS OF CHOOSING AREAS OF FOCUS FOR WTI'S AND TECHNIQUES FOR KEEPING WTI'S UP TO DATE.

(B) POST HAS BEEN TRYING TO ENCOURAGE EMPLOYEES TO DEVELOP BEATS OF THEIR OWN IN SECTORS THAT ARE KEY TO OUR CCP OBJECTIVES, BUT
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THEY NEED EXAMPLES OF AND TRAINING IN TECHNIQUES USED BY OTHERS IN DEVELOPING PERSONAL RESPONSIBILITY AND INITIATIVE IN THIS TYPE OF WORK. WE ARE HAVING TROUBLE BREAKING THE BARRIER BETWEEN CLOSELY DIRECTED MESSENGERS AND SELF-STARTING PROFESSIONALS.
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